

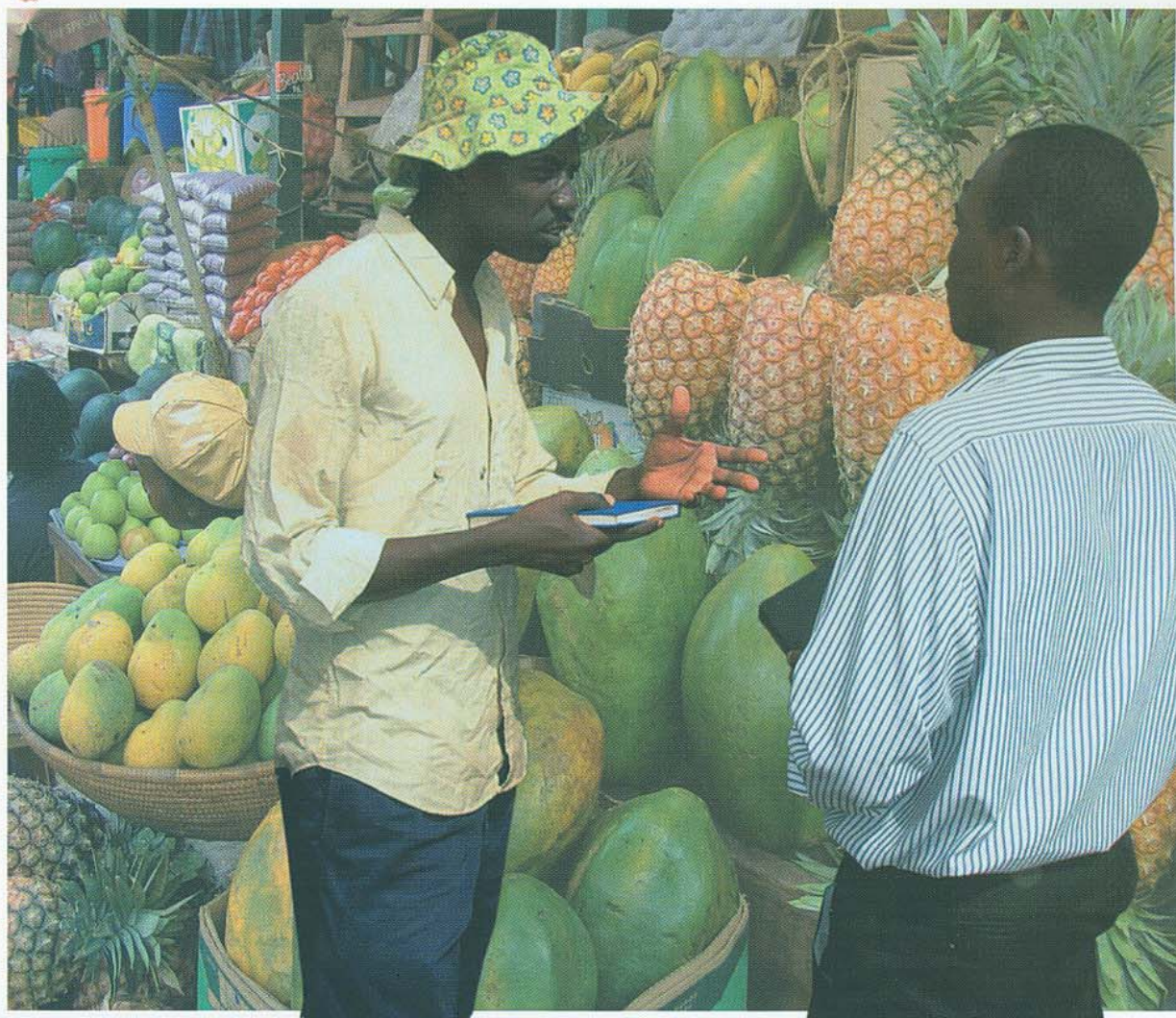
Enabling Rural Innovation in Africa



Enabling Rural Innovation (ERI) Guide 2

A Market Facilitator's Guide to Participatory Agroenterprise Development

S. Ferris, E. Kaganzi, R. Best, C. Ostertag,
M. Lundy and T. Wandschneider



AFRICA 2000 NETWORK



AFRICARE



OCRS



Lilongwe ADD and DARS, Malawi



DALDO, Tanzania



Maize



NARS



Plan



World Vision

The International Centre for Tropical Agriculture (CIAT) is a not-for-profit organisation that conducts socially and environmentally progressive research aimed at reducing hunger and poverty and preserving natural resources in developing countries. CIAT is one of the 15 centres funded mainly by the 58 countries, private foundations, and international organisations that make up the Consultative Group on International Agricultural Research (CGIAR).

CIAT also receives funds for research and development services provided under contract to a growing number of institutional clients.

Information and conclusions reported in this document do not necessarily reflect the position of any donor agency.

About the Partners

Africa 2000 Network

Africa 2000 Network (A2N) was conceived in 1986 at the United Nations (UN) General Assembly Special Session on the critical economic situation in Africa. The programme was managed by the United Nations Development Programme (UNDP) in 13 African countries to support community-based projects aimed at environmental protection and promotion of ecologically sustainable development for improved livelihoods. A2N Uganda started in 1990 as a UNDP project and in January 2001 was registered as an independent Ugandan non-governmental organisation (NGO). The A2N Mission is to alleviate poverty by supporting smallholder farmer groups to undertake initiatives geared towards livelihood improvement and natural resources regeneration and conservation.

Africare

Africare Uganda is part of the private, charitable U.S. organisation assisting Africa. Africare's programmes address need in the areas of food security and agriculture, HIV/AIDS, water resource development, environmental management, basic education, micro-enterprise development, governance initiatives and emergency humanitarian aid. Africare works in 26 countries in sub-Saharan Africa.

Catholic Relief Services

Catholic Relief Services was founded in 1943 by the Catholic Bishops of the United States. Their mission is to assist the poor and disadvantaged and promote development of all people and to foster charity and justice throughout the world. CRS operates on 5 continents and in over 90 countries. CRS aids the poor by first providing direct assistance then encouraging these people to help with their own development.

Department of Agricultural Research Services (DARS), Malawi

The Department of Agricultural Research Services in Malawi was established with a mandate to undertake, promote and coordinate research in crops, fisheries, forestry and livestock, and to ensure dissemination and application of research results.

District Agricultural and Livestock Development Office (DALDO), Tanzania

DALDO is an agency of the Ministry of Agriculture in Tanzania, with a specific mandate to facilitate and promote agricultural and livestock development in the northern highlands area of Tanzania. The offices are based in the district headquarters of Hai, from where agricultural and livestock officers undertake innovative research and development activities to promote the production and marketing of agricultural and livestock products.

Faida MaLi

Faida MaLi (Faida Market Link Company Limited) is a non-profit company with a social mission of empowering women and men in rural Tanzania to access markets through capacity building of community-based organisations and implementation of a market linkage approach in order to increase income and create employment opportunities in rural areas.

Lilongwe Agricultural Development Division (Lilongwe ADD), Malawi

The Lilongwe Agricultural Development Division is part of the Malawian Research and Development agency, with a mandate to undertake agricultural research and development in the Lilongwe area.

NARO's Bulindi Agricultural Research and Development Centre

The National Agricultural Research Organisation (NARO) of Uganda was established in 1992, comprising nine Research Institutes and eleven Agricultural Research and Development Centres. NARO was established with a mandate to undertake, promote and coordinate research in all aspects of crops, fisheries, forestry and livestock, and ensure dissemination and application of research results in Uganda. The Bulindi Agricultural Research and Development Centre is located in eastern central Uganda and services the research and development needs of communities and other service providers in that area.

Plan Malawi

Plan was founded in 1937 during the Spanish Civil war and has subsequently expanded to support children in need throughout Europe, Africa, Asia, Latin America and the Caribbean. Plan is one of the world's largest development organisations, working in 46 developing countries, and invested in project work in the areas of health, education, livelihood, housing, water and sanitation projects, and cross-cultural learning. Child sponsorship is the foundation of the organisation and Plan has about one million sponsors in 15 donor countries helping over one million children all over the world, together with their families and communities.

Traditional Irrigation and Environmental Development Organisation (TIP)

The Traditional Irrigation and Environmental Development Organisation was established in Tanzania in 1987, with a mission to improve traditional and smallholder irrigation based projects for more sustainable use of land and water resources. In 1999, TIP was registered as an NGO and since that time has broadened its mandate to include a more holistic approach to community development. In 2002, TIP introduced a marketing element to the community approach and was awarded a nationwide contract for Agroenterprise development through the Agricultural Marketing Systems Development Programme (AMSDP) in 2005. TIP is now working on Agroenterprise development in 8 regions and 38 districts in the northern and southern zones of Tanzania.

World Vision

World Vision is an international Christian relief and development organisation working to promote the wellbeing of all people—especially children. In 2004, World Vision offered material, emotional, social and spiritual support to 100 million people in 96 countries.

About the Donors

CIDA

Canadian International Development Agency's mandate is to support sustainable development in developing countries to reduce poverty and contribute to a more secure, equitable, and prosperous world. The Agency's work is concentrated in the poorest countries in Africa, Asia, and Latin America. CIDA's programme is based on the Millennium Development Goals, which it contributes through four key areas: Social development, economic wellbeing, protection, conservation, management of the environment and governance.

DFID

The Department for International Development (DFID) is the part of the UK Government that manages Britain's aid to poor countries and works to reduce extreme poverty. DFID's work aims to bring people out of poverty through programmes that settle conflicts, increase trade and improve health and education.

Directorate-General for Development Cooperation (DGDC), Belgium

The programmes developed by the Directorate-General for Development Cooperation (DGDC) forms part of the federal Department of Foreign Affairs, Foreign Trade and Development Cooperation. DGDC provides Belgian assistance to 18 countries in Africa, the Middle East and South America in five sectors: basic health care, training and education, agriculture and food security, basic infrastructure, and social structure including conflict prevention.

USAID

The United States Agency for International Development is an independent federal government agency that aims to further America's foreign policy interests in expanding democracy and free markets while improving the lives of the citizens of the developing world. USAID supports long-term and equitable economic growth and advances U.S. foreign policy objectives by supporting: economic growth, agriculture and trade; global health; and, democracy, conflict prevention and humanitarian assistance.

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AFRICA 2000 NETWORK



AFRICARE



CATHOLIC RELIEF SERVICES



Lilongwe ADD and DARS, Malawi



DALDO, Tanzania



Canadian International Development Agency

Agence canadienne de développement international



Centro Internacional de Agricultura Tropical
International Centre for Tropical Agriculture
Address: Kawanda Agricultural Research Institute
P.O. Box 6247
Kampala, Uganda
Fax: +256 41 567635
E-mail: s.ferris@cgiar.org
Internet: www.ciat.cgiar.org/africa

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AGROVOC descriptors in English:

1. Agroindustrial sector.
2. Development projects.
3. Small farms.
4. Planning.
5. Partnerships.
6. Community involvement.
7. Marketing.
8. Market research.
9. Supply balance.
10. Teaching materials.
11. Latin America.
12. Africa.
13. Asia.

Local descriptors in English:

1. Agroindustry.
2. Participatory research.

AGROVOC descriptors in Spanish:

1. Sector agroindustrial.
2. Proyectos de desarrollo.
3. Explotación en pequeña escala.
4. Planificación.
5. Coparticipación.
6. Participación comunitaria.
7. Mercadeo.
8. Investigación de mercados.
9. Oferta y demanda.
10. Materiales de enseñanza.
11. América Latina.
12. África.
13. Asia.

Local descriptors in Spanish:

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2. Investigación participativa.

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About the Authors

Shaun Ferris

Corresponding author, based in CIAT Africa offices in Kampala, Uganda. Dual British/Australian National. CIAT Project Manager, Rural Agroenterprise Development project.
E-mail: s.ferris@cgiar.org

Elly Kaganzi

Based in CIAT Africa offices in Kampala, Uganda. Ugandan National. Regional Research Associate, Rural Agroenterprise Development project.
E-mail: e.kaganzi@cgiar.org

Rupert Best

Based in FAO offices, Rome, Italy. British National. Senior Technical Advisor for the Global Forum for Agricultural Research.
E-mail: Rupert.Best@fao.org

Carlos Ostertag

Based in CIAT headquarters, Cali, Colombia. Dual Colombian/United States of America National. Senior Marketing and Business Administration Officer, Rural Agroenterprise Development project.
E-mail: c.ostertag@cgiar.org

Mark Lundy

Based in CIAT headquarters, Cali, Colombia. United States of America National. Senior Research Fellow, Rural Agroenterprise Development project.
E-mail: m.lundy@cgiar.org

Tiago Wandschneider

Based in CIAT South East Asia Offices, Hanoi, Vietnam. Portuguese National. Senior Scientist and Marketing Advisor, Rural Agroenterprise Development project.
E-mail: t.wandschneider@saduproject.org