

APPENDIX 2

Summary Information Sheet: Example from Banana Market Survey

Organization and key person	Basic information	Relation to product	Current situation	Potential links to Research and Development	Next steps and follow up	General remarks
<p>Organo Farms P.O. Box 29078 Kampala, Uganda</p> <p>Yicrav Smit Managing Director Tel.: 077 501144 E-mail: Yicrav@yahoo.com</p> <p>Kevin Plattz Consultant Tel.: 1077 502330 E-mail: Kevin@yahoo.com</p>	<p>Organic fruit and vegetable exporters</p> <p>Own farm in Kanero and 62 Out growers in Rakai and Bugurari</p>	<p>Export fresh and solar dried banana cultivar to Germany and UK</p> <p>Solar dried fruits used in breakfast cereal, ice cream, and snacks</p>	<p>Exports: Fresh—approximately 1-2 tons/month</p> <p>Solar Dried—About 400 kg/month. Banana. Volume is growing</p> <p>(Problem is irregular insufficient sunshine)</p> <p>Suggest could double volume if overcome drying problem</p>	<p>Collaboration on <i>Fusarium</i> wilt (Panama disease) Research a cure/ prevention of spread</p> <p>Need to know how to control ripening. How to start, stop, and restart ripening</p> <p>Suggest research into temperature control and packaging</p> <p>Interest in exploring EU tastes</p>	<p>Return visit to explore interest in research into control of fresh banana cultivar fruit ripening and packaging of dried products</p>	<p>Interested in attending a meeting with farmer groups but would only like to come when they are ready to discuss costs and volumes of supply</p> <p>Would be interested to make links with new groups and would like to work with research on pests and solar drying methods</p>